

March 10, 2024

To Whom It May Concern,

I am writing to express my utmost appreciation for the outstanding support and professionalism demonstrated by Karen Conte throughout our recent negotiations with Akara Partners regarding the securing of additional 104 units at Kenect Nashville and a 2-year extension on our agreement. As the Associate Dean of Students for Community Living and Housing at Belmont University, I have had the privilege of working closely with Karen, and I must emphasize how instrumental her understanding and communication were to the successful completion of this deal. I felt so strongly about Karen's role in our decision and negotiations, I personally conveyed these sentiments to Rajen Shastri, Chairman of Akara Partners at a recent meeting.

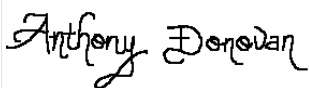
Karen's dedication to fostering positive relationships and her tireless efforts in negotiating a mutually beneficial agreement between Belmont University and Akara Partners cannot be overstated. From the outset of our discussions, Karen exhibited a deep understanding of our institution's needs and priorities, as well as a keen awareness of the complexities involved in securing additional housing units in a competitive market.

Her extensive corporate background, proactive approach and strategic insights were invaluable in navigating the negotiation process, and her commitment to keeping lines of communication open ensured that all parties remained informed and engaged every step of the way. Karen's ability to bridge the gap between Belmont University and Akara Partners was truly remarkable, and her diplomatic skills were instrumental in reaching an agreement that met our immediate housing needs.

I cannot overstate the importance of Karen's role in this process, and I am deeply grateful for her professionalism, expertise, and unwavering dedication to serving the best interests of both Belmont University and Akara Partners. Without her exceptional contributions, I am certain that achieving our goals would have been far more challenging and potentially, not have been possible without her constant understanding and advocacy for both parties to create a deal that worked for both parties.

In conclusion, I wholeheartedly endorse Karen Conte for her outstanding performance and exemplary service throughout our negotiations. Her commitment to excellence reflects great credit upon herself and the organization she represents, and I have every confidence that she will continue to excel in her future endeavors.

Sincerely,

A handwritten signature in black ink that reads "Anthony Donovan". The signature is written in a cursive, flowing style.

Dr. Anthony Donovan

Associate Dean of Students for Community Living and Housing
Belmont University

